

# A TRUE STORY

L'OCCITANE en Provence was founded in 1976, inspired by the wonders of nature. Produced in the south of France, our beauty products are created with essential oils and natural fragrances, and developed according to phytotherapy and aromatherapy principles. Guided by simple values, such as authenticity, respect, generosity and entrepreneurship, we contribute to local communities' development and biodiversity protection.

A true story lies behind each of our ranges as the brand personally knows its 47 direct producers and the exact plots of land where they grow our beautiful ingredients.

Our laboratory brings together tradition and innovation to develop natural, efficient, sensorial and sustainable cosmetic products. From texture to fragrance, they all promise a delicious moment of well-being and pure delight for the senses.

Indulging your clients and colleagues with L'OCCITANE gifts will reflect thoughtful and responsible gifting as well as delighting them with the best from Provence.



# OUR COMMITMENTS



At L'OCCITANE, we believe in gender equality and empowering women to achieve their goals. Through our work in Burkina Faso. we've enabled the women who make our shea butter to gain more independence. Our Foundation has helped them to have access to microcredits, literacy programmes and education for their children. Every year we sell fund-raising products to promote women's leadership.

Our aim: to support over 26,000 women in their socio-economic development by 2020.



The relationship with our producers is precious, and built on trust and mutual respect. They are the ones who grow the locally sourced, traceable ingredients that lie at the heart of our products. We have long term, non-exclusive contracts with our producers, pay them a fair price, and provide them with technical and financial support.

Our aim: to have a Fair Trade relationship with all our direct producers by 2025.



Have you noticed the Braille on our packaging? Or the fundraising products we sell to help fight preventable blindness? Through partnerships with NGOs, UNICEF and our foundation, we act on several fronts to support the blind and visually impaired.

Our aim: to enable 10 million beneficiaries to have access to eye care by 2020.



Artisanal skills are disappearing and yet they are so important! L'OCCITANE has always been passionate about craftsmanship and creativity, and we love to work with local artisans. We showcase their talents and know-how in our stores and work with them to develop exclusive creations so that our customers can appreciate the beauty of their traditional artisanal skills.

Our aim: to support artisans, and share their skills and stories with others.



At L'OCCITANE, we use traceable, sustainably sourced ingredients, making sure that plants are cultivated and harvested without harming the environment or biodiversity. We have even developed supply chains that protect local plant species.

Our aim: to have contributed to protecting 1000 species and varieties of plants by 2025.



Reducing the impact of plastic pollution is one of our big concerns here at L'OCCITANE and we're doing our best to make a difference.

We offer recycling services in many of our stores and have a partnership with TerraCycle for difficult-to-recycle packaging.

Our aim: to ensure that 100% of our bottles are made from 100% recycled plastic by 2025, and that 100% of our owned stores offer a recycling service.

# **OUR** SERVICES

#### THE L'OCCITANE CORPORATE GIFT SERVICE

The L'Occitane Corporate Gift service offers a complete solution for all your needs. Our dedicated team will help you choose the perfect gifts from the L'Occitane collection to suit your budget and occasion. We believe that the gifts you choose should always exceed expectations and aim to provide a smooth and seamless service from start to finish. Please note a lead time may apply.

Consider L'Occitane gifts for client rewards, staff incentives, conference favours, Christmas gifts, special events and more. For further details please email: <a href="mailto:ukwholesale@loccitane.com">ukwholesale@loccitane.com</a>

#### **OUR SERVICE INCLUDES:**

- + An edited product range to suit both men and women
- + Bespoke gifting options to suit any budget and occasion
- + Account facility and an exclusive discount structure
- A dedicated and personal service



# **CORPORATE**GIFT PROGRAM

#### ORDER MINIMUM

The minimum order to qualify for a corporate gift discount is £1000 at retail value.

#### CORPORATE GIFTS DISCOUNT

We offer a tiered corporate gifts discount based on volume. The thresholds are as follows:

Orders above £1000 - 10% discount

Orders above £1500 - 15% discount

Orders above £2000 - 20% discount

Orders above £3000 - 30% discount

#### SHIPPING:

We offer complimentary shipping for all orders above £500 buy price within the UK

#### **BILLING & PAYMENT:**

Payment is upfront unless you would like to set up an ongoing account with us



# MOST LOVED

Our award winning products will transport your senses to Provence and bring a moment of well-being and happiness. Our shea butter range nourishes and protects. Verbena's lemony freshness will uplift and revive. Almond, enriched with proteins and oils, firms and smoothes the skin.



#### SHEA HAND & FOOT DUO

Wrap your hands and feet in nourishing shea butter. Filled with our best-loved shea butter favourites and a handy magic key accessory.



These indulgent pampering treats will reveal the secret to soft, smooth hands and feet.

L'OCCITANE Gift Box Shea Butter Hand Cream 75ml\* Shea Butter Foot Cream 75ml The Magic Key – tube squeezer

### **ALMOND**INDULGENT COLLECTION

A gift of pure indulgence, this collection contains all your almond must-haves. A deliciously addictive trio of luxurious body treats with a mouth watering scent.



RRP £61.50

Indulge and pamper with this delicious gift containing:

L'OCCITANE Gift Box Almond Shower Oil 250ml\* Almond Milk Concentrate 200ml Almond Soap 50g

### **ALMOND**TRAVEL TREASURES

A trio of must haves from our award-winning Almond range, known for its moisturising and smoothing properties.



RRP £15

Indulge with this deliciously addictive gift containing:

Almond Shower Oil 50ml\*
Almond Body Milk 50ml
Almond Delicious Hands 10ml

#### TRAVEL IN COMFORT

SHEA

Must have essentials from our most-loved Shea Butter range to protect and nourish skin whilst on the go.



RRP £12

Indulge with this deliciously addictive gift containing:

Shea Butter Hand Cream 10ml\* Organic Pure Shea Butter 10ml

\*Bella Beauty Awards 2018

Harpers Bazaar Best of the best 2019

Woman & Home Awards 2019

### **VERBENA**REVITALISING SET

Revitalising and refreshing verbena offers a scent reminiscent of freshly squeezed lemons, that energises the senses and helps banish tiredness.



RRP £50

Rich in organic verbena extract from Corsica, this collection will invigorate your body and mind.

L'OCCITANE Gift Box Verbena Shower Gel 250ml Verbena Body Lotion 250ml Shea Extra-Gentle Verbena Soap 250g

### MOST LOVED L'OCCITANE COLLECTION

From ultra-nourishing Shea Butter Hand Cream to the luxurious award-winning Almond Shower Oil, discover the products that our customers love most. These essential beauty products will take you on a sensorial journey through Provence!



This gift combines our best-selling body and home products in one irresistible collection containing:

L'OCCITANE Gift Box Intensive Repair Shampoo 300ml\* Almond Shower Oil 250ml\*\* Shea Butter Hand Cream 75ml\*\*\* Relaxing Pillow Mist 100ml

<sup>\*</sup> Beauty Bible Awards 2019

<sup>\*\*</sup> Bella Beauty Awards 2018

<sup>\*\*\*</sup> Bella Beauty Awards 2018, Harpers Bazaar Best of the best 2019, Woman & Home Awards 2019

# CLEAN HANDS

A new essential in all of our daily routines, our antibacterial hand gels have been enriched with natural extracts from Provence in sizes that are perfect for taking on the go, or leaving by one's desk or at home.



### **TRAVEL** ESSENTIALS

Essential to any handbag, this duo of Verbena scented products will leave hands cleansed and feeling soft.



#### RRP £14

Presented in a travel sized pouch, this collection contains:

L'OCCITANE Pouch Verbena Hand Sanitiser 65ml Verbena Cooling Hand Cream Gel 30ml

#### **CLEAN & NOURISHED**

#### **HANDS**

Refreshing and revitalising, this Verbena hand care duo thoroughly cleanses hands and leaves them feeling soft and refreshed.



RRP £33

An invigorating hand care duo for clean and refreshed hands.

L'OCCITANE Gift Box Verbena Hand Sanitiser 280ml Verbena Cooling Hand Cream Gel 75ml

### **ART-DE-VIVRE**

With our Provençal art-de-vivre range, recreate the Mediterranean tradition that signifies gracious hospitality. Our bespoke selection of home fragrances, including scented candles and diffusers, will keep your home delicately perfumed with warm and soothing scents.



### **RELAXING**HOME COLLECTION

The soothing collection marries the essential oil of lavender from Haute Provence with a cocktail of bergamot, mandarin, sweet orange and geranium, to bring a feeling of well-being and relaxation.



RRP £30.50

Presented in a unique L'OCCITANE gift box, immerse yourself in a true moment of serenity with this collection for home and body.

Relaxing Candle 140g Lavender Foaming Bath 100ml Relaxing Pillow Mist 15ml

## **HARMONY**HOME COLLECTION

L'Occitane has captured the peaceful experience of strolling through a magical Provencal woodland with this collection for home and body. Containing organic verbena paired with essential oils of cypress, thyme, eucalyptus, juniper and ylang ylang.



RRP £30

Presented in a unique L'OCCITANE gift box, this collection brings a true moment of harmony and balance.

Harmony Candle 140g Verbena Cooling Hand Cream Gel 30ml Verbena Leaf Soap 25g

# **RELAXING**HOME SET DIFFUSER

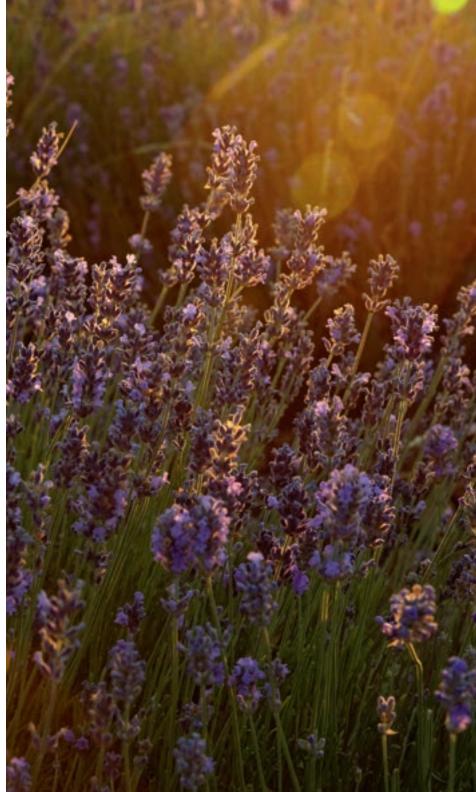
Create a relaxing atmosphere with this cocktail of lavender, sweet orange, bergamot, mandarin and geranium essential oils and Indulge in a moment of pure serenity.



RRP £37

This calming home fragrance set includes:

Home Perfume Diffuser Relaxing Home Diffuser Perfume 100ml



#### IMMORTELLE SKINCARE COLLECTION

The immortelle flower, exclusively grown and harvested in Corsica is renowned for its unique anti-ageing properties that have placed it at the heart of L'OCCITANE's award winning skincare range.

Discover a range of collections which showcase the power of our hero skincare products.



#### **RESET YOUR SKIN**

#### COLLECTION

Feauturing our hero Overnight Reset Serum, this skincare routine showcases the powerful botanical complex of the Immortelle essential oil.



RRP £113.50

This kit will transform skin into looking visibly younger, brighter and re-energised.

L'OCCITANE Gift Box Immortelle Overnight Reset Serum 30ml\* Immortelle Precious Cream 50ml\*\* Immortelle Energising Eye Balm 4ml

#### DIVINE COLLECTION

The immortelle flower, exclusively grown and harvested in Corsica, is renowned for its unique anti-ageing properties that have placed it at the heart of L'OCCITANE's award winning skincare range.



RRP £104

This collection is filled withith powerful anti-ageing formulas that will restore, regenerate and reveal younger-looking skin that glows with vitality.

L'OCCITANE Gift Box Immortelle Overnight Reset Serum 30ml\* Immortelle Divine Cream 50ml\*\* Immortelle Divine Eye Balm 4ml\*\*\*

<sup>\*</sup> Women & Home Beauty Award 2018, Marie Claire Prix D'Excellence Awards 2019, Harpers Bazaar Best of the Best Award 2019

<sup>\*\*</sup> Beauty Bible Silver Award 2019 \*\*\* Beauty Bible Bronze Award 2019

<sup>\*</sup> Women & Home Beauty Award 2018, Marie Claire Prix D'Excellence Awards 2019, Harpers Bazaar Best of the Best Award 2019

# **DIVINE**ULTIMATE COLLECTION

With 5 registered patents, this anti-ageing skincare trio provides complete rejuvenation of the skin by lifting the features, redefining facial contours and brightening dark spots as well as skin's tone to ensure that the skin retains its youthful glow.



RRP £177

This luxurious set will restore, regenerate and reveal younger looking skin.

L'OCCITANE Gift Box Immortelle Divine Serum 30ml Immortelle Divine Cream 50ml\* Immortelle Divine Eye Balm 4ml\*\*



#### L'OCCITANE EN PROVENCE